|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Seasonality | | | | |
| Please paste the “seasonality table” here  Do not forget about the explanation. Why do you consider such seasonal amounts of your sales? | | | | |
| Products | **Spring** | **Summer** | **Autumn** | **Winter** |
| 1 |  |  |  |  |
| 2 |  |  |  |  |
| 3 |  |  |  |  |
| 4 |  |  |  |  |
| 5 |  |  |  |  |
| 6 |  |  |  |  |
| 7 |  |  |  |  |
| 8 |  |  |  |  |
| 9 |  |  |  |  |
| 10 |  |  |  |  |
| Contribution: #1: #2 #3: #4: #5:  Explanation of seasonality impact for sales amounts: | | | | |