**Buying and selling goods and services**

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| Contract of sale  Contract for sale of goods/services |  |
| in-house lawyer, accountant, auditor, | existing, originating, or carried on within a group or organization or its facilities: not outside.  Polish???? |
| Draw up a contract | Write up a contract, make a contract |
| Assignee | (Law) a person to whom some right, interest, or property is transferred.  Polish???? |
| Rail strike | A strike by railway workers |
| Be protected by the force majeure clause | To protect a party is to keep the party safe from harm coming from sth |
| A consideration | Something of value given by both parties to a contract that induces them to enter into the agreement to exchange mutual performances. |
| Defective goods  Goods have developed a defect | Defective goods are those that do not function properly, or that have a flaw. |
| High-performance LCD |  |
| Party to a contract |  |
| Recitals | A contract’s Recitals usually begin with the word “whereas” or “whereby” |
| Business-to-business  Business-to-customer | b2b  b2c |
| ~~Annex to~~ a contract | An addition, such as an appendix, that is made to a contract.  Polish???? |
| Note these important forms used in legal English:  Aforementioned  Hereby  Herein  Thereof  Whereas | For more information, please go to your coursebook |
| Campaign for sb/sth | Strongly support someone or something and encourage others to do the same, e.g.  A group of activists is campaigning for a change to the immigration law. |
| Give (sb) *//note : No definite/indefinite article is used! //* 21 days’ notice of termination of contract/contract termination  Notice to terminate | Notice is a formal notification |
| Submit to the exclusive jurisdiction of English courts |  |
| Irrevocably | Polish???? |
| Reduce/increase the price by 10%  Reduce/increase the price from 10 to 20 |  |
| Failure  Fail to do | Failure is an important term in legal English, e.g.  If one party does not do sth, legal jargon requires the following statement: Party A has failed to, e.g. deliver the goods as agreed.  This will be called a failure to deliver.  *Note*: failure to pay – non-payment  Failure to perform under the contract – non-performance  Polish ??? |
| Invoke a clause/provision  Invocation of a clause | Put a law into use  Polish ??? |
| Duration of contract | Term of contract |
| Expiry (UK)  Expiry date (UK) | Expiration (US)  Expiration date (US) |
| Force majeure | Act of God  Polish ??? |
| Breach of contract  Breach the contract | Violate a contract, fail to deliver under the contract |
| Signature of contract  Signatory | Signing the contract |
| Price list (UK) | Price schedule (US) |
| Wind up a company  Wind, wound, wound !  Winding-up  In/voluntary winding-up  Make a winding-up petition against a debtor | Wind up a company = liquidate it, close it up |
| An administrator | A court official appointed to try and rescue a failing company. The administrator has a duty to all creditors. The purpose of administration is to rescue a company.  Polish ???  Nadzorca sądowy  Zarządca przymusowy |
| Warranty  Warrant sth | A) An assurance, promise, or guaranty by one party that a particular statement of fact is true and may be relied upon by the other party.  Polish ???  B) a seller’s assurance that a product is free from defective material and workmanship and shall be replaced if it happens not to be so.  Polish ??? |
| Penalty clause |  |
| Replacement | An item with a similar or identical specification  Polish ??? |
| Insist on a replacement | Demand a new item |
| Random sampling | Random sampling is a part of the sampling technique in which each sample has an equal probability of being chosen. A sample chosen randomly is meant to be an unbiased representation of the total population.  Polish ??? |
| Inconsistencies | Contradictions  Polish ??? |
| Shut production down | Stop production |
| Conform to product specifications  conformance | Comply, agree with them |
| Pass out stringent testing regime | pass rigorous tests |
| Contractual specifications | Polish ??? |
| Develop malfunction | Malfunction is a failure to operate properly  Polish ??? |
| Batch of goods, products, items | Polish ??? |
| Recall product from the market, shop  Product recall | Product recall is the process of regaining defective goods from consumers and providing those consumers with compensation.  Polish ??? |
| Late delivery | Polish ??? |
| Suffer inconvenience from sth  Be inconvenienced by sth/sb | Polish ??? |
| Breach of contract | Polish ??? |
| In view of this, … | Taking this into consideration, given this,…  Polish ??? |
| Arbitrator | Polish ??? |
| Arise from/out of  Defects arise from poor workmanship | Result from |
| Give sb/gain an edge over competitors | An edge over a rival is a competitive advantage over it |