**Buying and selling goods and services**

|  |  |
| --- | --- |
| Contract of saleContract for sale of goods/services |  |
| in-house lawyer, accountant, auditor,  | existing, originating, or carried on within a group or organization or its facilities: not outside.Polish???? |
| Draw up a contract | Write up a contract, make a contract |
| Assignee  | (Law) a person to whom some right, interest, or property is transferred.Polish???? |
| Rail strike | A strike by railway workers |
| Be protected by the force majeure clause | To protect a party is to keep the party safe from harm coming from sth  |
| A consideration | Something of value given by both parties to a contract that induces them to enter into the agreement to exchange mutual performances. |
| Defective goodsGoods have developed a defect | Defective goods are those that do not function properly, or that have a flaw. |
| High-performance LCD |  |
| Party to a contract |  |
| Recitals | A contract’s Recitals usually begin with the word “whereas” or “whereby” |
| Business-to-businessBusiness-to-customer | b2bb2c |
| ~~Annex to~~ a contract | An addition, such as an appendix, that is made to a contract.Polish???? |
| Note these important forms used in legal English:AforementionedHereby HereinThereofWhereas  | For more information, please go to your coursebook |
| Campaign for sb/sth | Strongly support someone or something and encourage others to do the same, e.g.A group of activists is campaigning for a change to the immigration law. |
| Give (sb) *//note : No definite/indefinite article is used! //* 21 days’ notice of termination of contract/contract terminationNotice to terminate | Notice is a formal notification |
| Submit to the exclusive jurisdiction of English courts |  |
| Irrevocably  | Polish???? |
| Reduce/increase the price by 10%Reduce/increase the price from 10 to 20 |  |
| FailureFail to do | Failure is an important term in legal English, e.g.If one party does not do sth, legal jargon requires the following statement: Party A has failed to, e.g. deliver the goods as agreed.This will be called a failure to deliver.*Note*: failure to pay – non-paymentFailure to perform under the contract – non-performance Polish ??? |
| Invoke a clause/provisionInvocation of a clause | Put a law into usePolish ??? |
| Duration of contract | Term of contract |
| Expiry (UK)Expiry date (UK) | Expiration (US)Expiration date (US) |
| Force majeure  | Act of GodPolish ??? |
| Breach of contractBreach the contract | Violate a contract, fail to deliver under the contract |
| Signature of contractSignatory  | Signing the contract |
| Price list (UK) | Price schedule (US) |
| Wind up a companyWind, wound, wound !Winding-up In/voluntary winding-upMake a winding-up petition against a debtor | Wind up a company = liquidate it, close it up |
| An administrator  | A court official appointed to try and rescue a failing company. The administrator has a duty to all creditors. The purpose of administration is to rescue a company.Polish ???Nadzorca sądowy Zarządca przymusowy |
| Warranty Warrant sth | A) An assurance, promise, or guaranty by one party that a particular statement of fact is true and may be relied upon by the other party.Polish ???B) a seller’s assurance that a product is free from defective material and workmanship and shall be replaced if it happens not to be so.Polish ??? |
| Penalty clause |  |
| Replacement | An item with a similar or identical specificationPolish ??? |
| Insist on a replacement | Demand a new item |
| Random sampling | Random sampling is a part of the sampling technique in which each sample has an equal probability of being chosen. A sample chosen randomly is meant to be an unbiased representation of the total population.Polish ??? |
| Inconsistencies  | ContradictionsPolish ??? |
| Shut production down | Stop production |
| Conform to product specificationsconformance | Comply, agree with them |
| Pass out stringent testing regime | pass rigorous tests |
| Contractual specifications | Polish ??? |
| Develop malfunction | Malfunction is a failure to operate properly Polish ??? |
| Batch of goods, products, items | Polish ??? |
| Recall product from the market, shopProduct recall | Product recall is the process of regaining defective goods from consumers and providing those consumers with compensation.Polish ??? |
| Late delivery | Polish ??? |
| Suffer inconvenience from sthBe inconvenienced by sth/sb | Polish ??? |
| Breach of contract  | Polish ??? |
| In view of this, … | Taking this into consideration, given this,…Polish ??? |
| Arbitrator  | Polish ??? |
| Arise from/out ofDefects arise from poor workmanship | Result from  |
| Give sb/gain an edge over competitors | An edge over a rival is a competitive advantage over it |